



Learn Canadian English

Networking

March 10, 2022

Outline

Discussion

Networking Expressions

Networking Tips

Listening: At a networking event

Practice: Elevator Pitch

Discussion

1. What is networking?
2. Where can you network?
3. What is an elevator pitch?
4. Why is networking important?



A stylized house icon in a light orange color, centered in the background. The house has a triangular roof and a rectangular body. Surrounding the house are several radiating lines of varying lengths and orientations, also in a light orange color, creating a sunburst effect.

Finish the Networking Expression

_____ **I join you?**

May I join you?

Do you mind if I join you?

_____ **meet you.**

Nice to meet you.

It's a pleasure to meet you.

_____ **around here?**

Are you from around here?
Do you live / work around here?

_____ **you do?**

What do you do?

What kind of work do you do?

work?

Do you work?

Where do you work?

_____ **at that company?**

Do you like working at that company?

**How long have you been at that
company?**

_____ **met before?**

Do you like working at that company?
How long have you been at that company?

_____ **something to drink?**

Would you like something to drink?

Can I get you something to drink?

_____ **Evelyn?**

**Do you know Evelyn?
Have you met Evelyn?**

_____ **job openings?**

Have you heard of any job openings?

**Who should I talk to about job
openings?**



What are your networking tips?

- 1. Prepare cards and a resume.**
- 2. Present yourself well.**
- 3. Be ready to give your pitch.**
- 4. Ask questions and listen.**
- 5. Ask for help.**

- 6. Attend online events.**
- 7. Use your online presence.**
- 8. Do your homework.**
- 9. Stay in touch afterwards.**
- 10. Keep networking.**



Listening Practice

Listening

1. Who's talking?
2. What do they do?
3. Where are they?
4. What's going to happen next?

A stylized orange house icon with a triangular roof and a rectangular window, centered on a solid orange background. Eight orange, rounded rectangular rays radiate from the top of the house, resembling a sun. The text "The Elevator Pitch" is overlaid in white, bold, sans-serif font across the middle of the image.

The Elevator Pitch

The Elevator Pitch

A short (30 second) overview of your background and experience.



The Elevator Pitch

I create illustrations for websites and brands. My passion is coming up with creative ways to express a message, and drawing illustrations that people share on social media. If you ever need any design assistance, please let me know.



A large, faint, orange-toned graphic of a house with radiating lines, resembling a sun or a lightbulb, is centered in the background. The house has a triangular roof, a rectangular window, and a vertical line for a door. The radiating lines are horizontal and vertical bars of varying lengths extending from the house's outline.

What's Your Elevator Pitch?

A stylized orange house icon with a triangular roof and a square base, centered in the background. Four orange rays emanate from the top corners of the house, extending towards the top edge of the frame. The entire graphic is set against a solid orange background.

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